

Profile Christopher Begg

Year of Birth 1967 (England)



What matters to me:

- Everybody has a reason to say what he says. Everybody has a reason to do what he does. It is important to me to fathom these reasons through training / coaching, as this is the only way change can happen - if you know what drives you.
- Honesty and willingness – the objectives of the training and for the participants must be evident.
- I provoke and motivate in order to discover honesty; this is the only way to find out if someone is willing to engage.
- Not to look for isolated solutions – begin training, make participants happy, and be done with it. In most cases this is not good enough. I want to see the context the participants act in. It is often necessary to change something in an organisation or a process to enable the participants to implement the training. I am happy to deliver this input, that is the result of the opinions of the participants and my own impressions, to the decision makers. So, look forward to future work. It is worth the effort.

Education

- Industrial Clerk
- Business Administration (Diploma)
- Moderator Training and Moderation Trainer, Lufthansa Technical Training
- Further Education: Management Trainer and Coach, cicero Training, Hamburg
- LIFO® - Analyst – LPC LIFO Products & Consulting, Munich
- European Excellence Assessor, Business Excellence – EFQM European Foundation for Quality Management

Professional Experience

- Technical Purchaser, Deutsche Lufthansa AG
- Referee: Projects and Procedures Purchasing, Deutsche Lufthansa AG
- Manager Quality Groups TQM, Deutsche Lufthansa AG
- Manager Marketing, Distribution and Training Software, ID Technik GmbH
- Manager Training Expertise, Social Competence and Project Management, Top Business AG?
- Executive Director / Trainer and Consultant Project and Process Management, executive staff, personnel and organisational development, emcg - excellence management consultants group, Hamburg and Teheran
- Self-employed since 2003

Main Focuses

- Training in the Areas
 - Conduct of Negotiations (Purchase, Sales, Projects)
 - Sales Training
 - Executive Staff Development
 - Project and Process Management
 - Moderation and Presentation
 - Conflict Management
 - Change Management
 - Self and Time Management
- Coaching
- Workshop Moderation
- Team Building and Consulting
- Business Excellence Consulting and Training, EFQM

Experience in

- Industry (VDI / VDMA / Consumer Electronics, etc.)
- Commerce (GH / EH / Internet)
- Aerospace
- Automotive Industry, Automobile Supporting Industry
- Agency (Media, Marketing, Communication)
- Structural Engineering, Road Construction Industry
- Medical / Pharma
- Information Technology
- Oil Industry
- Funds and Investments
- Hiring out of Employees and Temp work
- Energy

I achieve through my Work:

- Motivation, to put the training into practice and to change habits
- Sensitization for human processes, interaction and communication
- Psychological backgrounds and effects on communication and behaviour
- Relaxed but target-oriented atmosphere in training
- Honesty of Participants
- At times subsequent work for executives
- Tools and methods that can be put into practice
- Discussions among participants
- Social lubricant for corporate processes